# Mining equipment packages we've SOLD.

See the kind of returns Ritchie Bros. can achieve for you:



Large selection of

Late-model mining equipment from two mine sites in eastern Canada – sold by Private Treaty

- ► 7 Komatsu 930E & 14 Komatsu 830E
- ► 4 Letourneau L-1850
- ► Caterpillar 7495
- ► Komatsu PC 5500



Major dispersal for

**Trinity Coal Corp. / Essar Minerals** 

US\$76+ million of equipment sold -

including 60+ Caterpillar D11s
Raleigh-Durham, NC – Sep 2012



Off-site auction to sell

Mining equipment scattered across four states

US\$24+ million of equipment sold

Hazard, KY – May 5, 2016

- ► 1,284 on-site and online bidders
- ► 22% bid in person, 78% bid online
- ► Equipment sold to buyers from 38 countries including the US, Canada, Australia, Mexico, Hong Kong and more

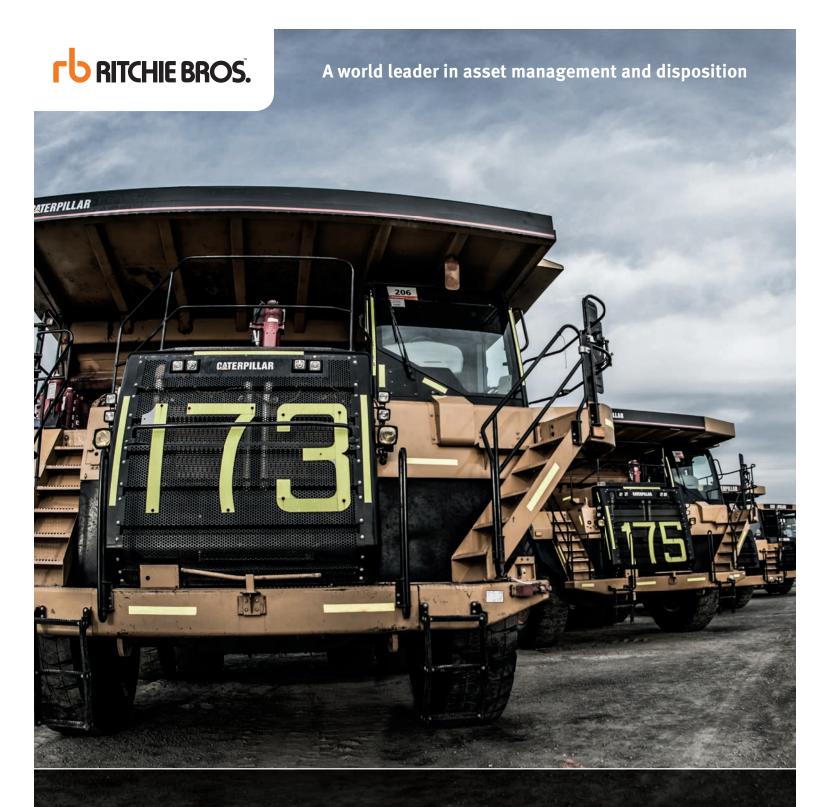


Dispersal of

10 - Unused 2010 Caterpillar 793D

**Private Treaty** 

Equipment located in Dubai, ARE



# **EXTRACT MAXIMUM VALUE**

from the sale of your surplus mining equipment

# MULTIPLE selling options, less hassle, proven results.

Each year, Ritchie Bros. (est. 1958, NYSE and TSX: RBA) helps companies around the globe sell billions of dollars of used equipment.

549,000 + \*\*\* registered bidders
53,500 + \*\*\* consignors

US\$4.33B of equipment, trucks and other assets sold



# Reach a GLOBAL buying audience for your mining equipment.

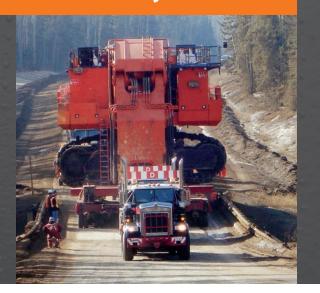
With our global buyer network, multiple selling platforms including 44 permanent auction sites around the world, and operations in 19 countries, Ritchie Bros. has the scale, experience and options to get you the returns you need



# End-to-end, FULL-SERVICE disposition tailored to your needs.

Ritchie Bros. works hand-in-hand with clients to provide asset management and disposition planning solutions. Our fullservice includes all global multi-lingual marketing, buyer inquiries, full logistics (including dismantling, transportation, etc.) and post-sale settlements & reporting.

We can tailor a program to meet your specific selling objectives, using one or a combination of our solutions, and sell your equipment from wherever it's located.



# Our selling PLATFORMS.

#### **Ritchie Bros. Auctioneers**

Live unreserved public auctions at 44 permanent auction sites & temporary locations

- ► Certainty of sale, commercially reasonable sale
- ► Competing on-site and online bidders from around the world
- ► Secure sites for pre-sale storage and buyer inspection

### Ritchie Bros. EquipmentOne

Secure online public equipment auctions

- ► Sellers set price expectations and control the timing of sales
- ► Open, transparent online bidding and secure escrow process
- ► No transportation required assets sell from their current location

### **Ritchie Bros. Private Treaty**

Confidential negotiated sales for high value equipment

- ► Sellers set prices and completion timeline
- ► Ritchie Bros. identifies and targets the most qualified buyers via our global customer base
- ► We conduct and complete negotiated sale on your behalf

### Mascus

Worldwide online equipment listing service

- ▶ 3.2 million monthly website visits
- ► 360,000+ listings of equipment and other assets for sale
- ► Turn-key suite of business tools & software solutions for sellers





