

## Mining equipment packages we've SOLD.

See the kind of returns Ritchie Bros. can achieve for you:



Large selection of  
**Late-model mining equipment from two mine sites in eastern Canada – sold by Private Treaty**

- ▶ 7 – Komatsu 930E & 14 – Komatsu 830E
- ▶ 4 – Letourneau L-1850
- ▶ Caterpillar 7495
- ▶ Komatsu PC 5500



Major dispersal for  
**Trinity Coal Corp. / Essar Minerals**

**US\$76+ million** of equipment sold –  
including 60+ Caterpillar D11s  
Raleigh-Durham, NC – Sep 2012



Off-site auction to sell  
**Mining equipment scattered across four states**

**US\$24+ million** of equipment sold  
Hazard, KY – May 5, 2016

- ▶ 1,284 on-site and online bidders
- ▶ 22% bid in person, 78% bid online
- ▶ Equipment sold to buyers from 38 countries including the US, Canada, Australia, Mexico, Hong Kong and more



Dispersal of  
**10 – Unused 2010 Caterpillar 793D**

**Private Treaty**

Equipment located in Dubai, ARE

**rb RITCHIE BROS.**

A world leader in asset management and disposition



**EXTRACT MAXIMUM VALUE**  
from the sale of your surplus mining equipment

Contact us for a no obligation consultation

[RitchieBros.com](http://RitchieBros.com)



## MULTIPLE selling options, less hassle, proven results.

Each year, Ritchie Bros. (est. 1958, NYSE and TSX: RBA) helps companies around the globe sell billions of dollars of used equipment.

# In 2016

**US\$4.33B**  of equipment, trucks and other assets sold

**549,000+**  registered bidders

**53,500+**  consignors

## End-to-end, FULL-SERVICE disposition tailored to your needs.

Ritchie Bros. works hand-in-hand with clients to provide asset management and disposition planning solutions. Our full-service includes all global multi-lingual marketing, buyer inquiries, full logistics (including dismantling, transportation, etc.) and post-sale settlements & reporting.

We can tailor a program to meet your specific selling objectives, using one or a combination of our solutions, and sell your equipment from wherever it's located.



## Reach a GLOBAL buying audience for your mining equipment.

With our global buyer network, multiple selling platforms including 44 permanent auction sites around the world, and operations in 19 countries, Ritchie Bros. has the scale, experience and options to get you the returns you need on your surplus mining equipment.



## Our selling PLATFORMS.

### Ritchie Bros. Auctioneers

Live unreserved public auctions at 44 permanent auction sites & temporary locations

- Certainty of sale, commercially reasonable sale
- Competing on-site and online bidders from around the world
- Secure sites for pre-sale storage and buyer inspection

### Ritchie Bros. EquipmentOne

Secure online public equipment auctions

- Sellers set price expectations and control the timing of sales
- Open, transparent online bidding and secure escrow process
- No transportation required — assets sell from their current location

### Ritchie Bros. Private Treaty

Confidential negotiated sales for high value equipment

- Sellers set prices and completion timeline
- Ritchie Bros. identifies and targets the most qualified buyers via our global customer base
- We conduct and complete negotiated sale on your behalf

### Mascus

Worldwide online equipment listing service

- 3.2 million monthly website visits
- 360,000+ listings of equipment and other assets for sale
- Turn-key suite of business tools & software solutions for sellers

